“Whatever you do, work at it with all your heart, as if working for the Lord, not for men.” Colossians 3:23
CLASS FEATURES

✓ Two full days of top quality instruction. (3 days for those completing the aerial work platform portion)

✓ Trainer’s credentials do not expire so your trainers can continue to train indefinitely with no further investment.

✓ Trainers learn how to identify and correct equipment safety issues

✓ Trainers receive support for as long as they are with your company.

✓ Trainers receive full documentation of their scores and participation.

✓ Trainers participate in an actual operator training session.

✓ Live observation time setting up and grading hands-on evaluations.

✓ Includes classroom instruction on counterbalance, narrow aisle reach, elevated order pickers and pallet jacks. (Scissor and boom lifts on day three)

WHAT SETS OUR TRAINING APART?

✓ Trainers “earn” their certification and must prove their ability; it is not an “attendance only” seminar.

✓ Trainers are pass/fail tested on their knowledge of the OSHA standards and their ability to identify and communicate forklift safety hazards.

✓ Trainers depart from class with confidence, knowing what to do, how to do it and having the skills and materials to conduct OSHA compliant training.

✓ Trainers have a support system in place. If they have a question or need advice, we will be here. All trainers receive our monthly newsletter.

✓ We don’t sell forklifts or aerial lifts and are not general safety consultants. We are forklift and aerial lift safety experts, it is our core business.
DAY ONE

✓ Introduction – Trainers receive an overview of the Forklift Training Systems’ approach to training, as well as goals for the following days. Trainees introduce themselves and their company and discuss their goals for the class.

✓ Operator Training – Trainers participate in an operator training classroom session, complete with written exam and discussion. This unique experience gives the trainee a chance to see quality training conducted with a high level of expertise and professionalism, from which they can model their future training.

✓ Trainers present information from their own facility and forklifts for the benefit of the group. Open discussion of strengths and weakness from each location’s completed “Plant Safety Inspection Report.” Discussion of how to prioritize and correct current problems.

✓ Motivating People Towards Safe Behavior - View video and discuss the affects accidents have on workers, families, coworkers and companies.

✓ Hands on Evaluations – Discussion on practice operation for new operators and conducting pass/fail hands-on driving evaluations with various equipment types and applications.

✓ Attendees will accompany the instructor out into your facility, (or to a local warehouse operation for FTS based classes) where we will discuss changing company culture towards safety, conduct a material handling safety “walk around” and go through some sample hands on evaluations.

DAY TWO

✓ OSHA and legal issues surrounding forklift training including:
  • Review open book test on the OSHA forklift standard.
  • OSHA forklift standard, General Duty Clause & Letters of interpretation.
  • Safety audits – Identifying and removing material handling hazards.
  • Company and trainer liability, protecting yourself and your company.
  • Site and equipment specific training requirements.
  • Certification requirements and recommended policies.
  • Supervision, discipline and positive rewards for operators.
  • Personal liability of supervisors and trainers.

✓ Motivating People Towards Safe Behavior

✓ Teaching pedestrians how to work safely around forklift operations.

✓ Tips for organizing and conducting great training with a discussion of what works and doesn’t as it applies to adult learning.

✓ Review of resources provided to trainers and ongoing support from FTS. How to utilize the OSHA web site effectively for research and information.

✓ Wrap up, final questions and class evaluation forms for those not attending day three.
(OPTIONAL) DAY THREE FOR AERIAL LIFTS

✓ Aerial lift operator training classroom session and written test.

✓ Hands on time with the aerial lifts covering pre shift inspections, use of ground controls and actual operation of the lifts, depending on the needs and requests of each trainer.

✓ Review of the aerial lift survey completed by each trainer.

✓ Cover aerial lift regulations from OSHA and ANSI, as well as best practices.
OUR CUSTOMERS INCLUDE:

ALERIS
AKZO NOBEL
AVON
BALL CORPORATION
DUPONT POWDER COATINGS
DTR INDUSTRIES
GLATFELTER
HENKEL CORPORATION
HERSHEY
JEFFERSON INDUSTRIES CORPORATION
KAISER ALUMINUM
KELLOGGS
KENWORTH
NUCOR STEEL
PACKAGING CORPORATION OF AMERICA
PPG
ROLLS ROYCE ENERGY SYSTEMS
SCOTTs

OUR MIDWEST DEALER PARTNERS:

Buckeye Valley Forklift (Mt. Vernon)
Buckeye Forklift and Equipment (Columbus)
Burns Industrial Equipment (Twinsburg)
Central Ohio Forklifts (Columbus)
C&K Sales and Service (Kentucky)
Direct Forklift (Youngstown)
Harr’s Forklift Service (Columbus)
Hull Lift Trucks (Indiana/Michigan)
Hy-Tek Material Handling (Columbus)
KMH Systems (Columbus, Dayton)
Material Handling Specialists (Uhrichsville)
Straight Up Equipment (Columbus)
Toyota Material Handling Ohio (Columbus)

WE HAVE SATISFIED CUSTOMERS IN ALL 50 STATES!
TRAINERS LEARN TO RECOGNIZE HAZARDS AND TO CUSTOMIZE THEIR PROGRAMS

CLASSES SIZES ARE SMALL AND INVOLVE LOTS OF PERSONAL ATTENTION
When evaluating Train-the-Trainer programs, be sure to ask the right questions so you don’t end up getting burned.

- **How long is your class?** One day classes are too short to properly **train a trainer**, with breaks and lunch many of them provide only 6 hours of instruction, which is too little time. Shortcutting the quantity of instruction creates trainers who are little more than “video tape inserters.”

- **What materials do we get with your class, what materials will we need to purchase and at what price?** Every trainer will likely need one or more videos to use in their classes. What videos, if any, are included in the price of your trainer’s class? Don’t find out the hard way, you have $500 or more in videos/materials to purchase for your trainer to be properly equipped. If you have several types of trucks, such as sit down, stand up reach, man up order picker and walkie pallet jacks, you will need even more materials, be sure to ask how much those will cost.

- **How will you keep our trainer up to date on the ever changing OSHA standards and interpretations?** This is a vital question since things change all the time, how will your trainer stay up to date on the changing requirements over the next decade? **Beware of suppliers which have no formal system in place to update your trainer, as they will not remain current very long.** Be sure to pick a supplier who stays in contact with your trainer at least quarterly.

- **Will our trainer expire and have to go through the course again at some point?** **OSHA puts no expiration on trainers; if a supplier puts an expiration date on your trainer you should not use them.** Continuing education is great for trainers, but you should not be forced into it on any particular time frame, it should be the decision of your facility and the trainer when they need an update.

It’s unwise to pay too much, but it’s worse to pay too little. When you pay too little you sometimes lose everything, because the thing you bought was incapable of doing the thing it was bought to do. The common law of business balance prohibits paying a little and getting a lot – it can’t be done. If you deal with the lowest bidder it is well to add something for the risk you have run, and if you do that you will have enough to pay for something better.

John Ruskin (1819-1900)
OSHA Forklift Trainer’s Requirements: OSHA 29CFR1910.178 (l) (2) (iii)
All operator training and evaluation shall be conducted by persons who have the knowledge, training, and experience to train powered industrial truck operators and evaluate their competence.

Additional OSHA Comments: OHSA Compliance Directive: CPL 2-1.28A
An example of a qualified trainer would be a person who, by possession of a recognized degree, certificate, or professional standing, or who by knowledge, training and experience, has demonstrated the ability to train and evaluate powered industrial truck operators.

Course Description:
This action packed, two day course provides trainees with practical experience, as well as instills confidence in their ability to return home and instruct your operators in safe operation. Train-the-trainer is an excellent option if you want to keep your training budget low, need extreme training flexibility, have unique or complex equipment or have larger amounts of employee turn-over.

Locations & Dates:
http://www.forklifttrainingsystem.com/training-trainthetrainer-dates.htm

Registration:
http://www.forklifttrainingsystem.com/training-registration/train-the-trainer/step-1/

Materials Included:
Each company receives the following materials for one low price.
- Trainer’s reference binder and DVD with over 115 documents and video clips.
- Sit down rider training kit, including a 56 minute professional quality DVD.
- Narrow aisle training kit for stand up reach and order pickers. 35 minute DVD.
- Pallet jack training kit for walkie and walkie riders. 20 minute DVD.
- Trainer’s guide, operator’s guide and written tests for all above kits in pdf format.
- Refresher video for experienced operators. 11 minute DVD.

(Optional) 1 Day Aerial Work Platform Trainer’s Class
Do you currently have a program in place for training aerial lift operators, many companies don’t! Add a third day of cross training instruction for Aerial Work Platforms (Scissor and Boom Lifts). This may be the same group as your first two days of forklift instruction or a completely different group, depending on your needs. View OSHA’s aerial lift standards at http://www.forklifttrainingsystem.com/osha-aerial.htm

CONTACT US TODAY!
**PRICING**

We do not list our training prices on line. For pricing please contact us directly. When contacting us please include your name, company name, phone number and approximate number of trainers you need, so we can follow up with you promptly.

Contact Dave Hoover at 740-763-4978 or dhoover@forkliftrainingsystem.com for pricing in Central/Northern Ohio and all other states except for Indiana and Kentucky.

Contact Dick Evans at 513-519-6947 or devans@forkliftrainingsystem.com for pricing in Indiana, Kentucky and Cincinnati/Dayton Ohio areas.

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**CUSTOMER COMMENTS**

David Hoover  
President  
Forklift Training Systems  
1911 West High Street NE  
Newark, OH 43055

Dear Mr. Hoover:

I wanted to sincerely thank you and your instructor for changing the way our trainers view their jobs when training forklift operators. After attending your Train-the-Trainer seminar for forklift and aerial lifts, our trainers came back with a new energy for plant safety and a different attitude towards forklift operations. They are eager to discuss new ideas and wants for our forklift program. They realize as trainers they impact more than just the operators, it’s a companywide endeavor!

Your program goes beyond the classroom training. Your team is always happy to answer any questions or problems we are facing. Anytime I have a question I never hesitate to email or call and ask. I would offer this statement to anyone considering your training. “You are not simply paying for the cost of the training; you are hiring a team of professionals that will go above and beyond to help you with your program.” Forklift Training Systems has a passion for their program and that passion will easily be embedded into yours after attending the training!

Sincerely,

Michelle Gerke  
Safety Supervisor
To: David Hoover  
Forklift Training Systems

Subject: Quality Forklift Training

It has been my experience over the years that you get what you pay for in life. If you are looking for a free ride, there aren’t any. I would say the training that Forklift Training Systems provides is much more than what we bargained for when we took the initial Train-the-Trainer, course in 2008. I personally, have many years of experience with forklift trucks and there was still more to learn.

The Forklift Training Systems team provided our company with a very comprehensive course that walked us through the class and got us involved in the training. I was very pleased with the level of professionalism that was brought to the classroom and the knowledge of the trainers. Any questions that arose after we attended the class were answered promptly by the Forklift Training Systems staff, allowing us to have the right information before instructing our operators. I had never trained on forklifts or aerial lifts before and I walked away with confidence knowing the Forklift Training Systems team would support us long beyond the classroom with their experience. I have called and relied on Dave Hoover and his trainers to answer questions long after the class in support of our own training needs.

The level of the continued support has amazed me, long past the initial purchase of their training program. In addition to the classes, their company publishes a very good newsletter that is sent monthly, by e-mail. I look forward to updates and information that I might share with my co-workers here at Crown Cork and Seal Co. I would recommend this training very highly to managers, supervisors or human resource persons as one of the “Top Notch” classes for information sharing. Forklift Training Systems has been a great resource for us.

Best regards,

Dana J. Widener  
Maintenance Supervisor  
Crown Cork and Seal Co.